



## CHOOSING THE RIGHT NETWORK MARKETING COMPANY FOR YOU

### So let's start with the product:

Question to Ask	Young Living
If you were not involved in the business opportunity, would you buy this product or service anyway?	Giggle. Been using it for 20 years so I guess yes!
Would you buy that product or service at that price?	Yes. They tend to be more expensive, but you get what you pay for. The value is there.
Are the products unique and exclusive?	Yes. They are the only oil company that controls the entire process — seed to seal. They have their own farms, distillaries, and bottling process.
Are the products consumable?	Yes. In other words, customers need to repurchase regularly. This is key for building residual income. Otherwise you need to be finding new customers every month. (80% of the monthly purchases in my community are people who order every month.) Think about this if you are considering a company like Pampered Chef or 31Bags. There is only so much of this product that anyone needs.
Are the products trendy or will the need for them be around for years to come?	The wellness business is booming and with people becoming more conscious about their health, it isn't going anywhere anytime soon.

### Company:

Questions to Ask	Young Living
How long has the company been in business?	20+ years. Be careful of businesses that have been in business fewer than 5 years. Most new companies fail in the first 5 years.
Is it expanding?	Last year, Young Living had its biggest year ever and growing each year!

### Entry into the Company:

Questions to Ask	Young Living
What is the initial investment: time and/or money?	One of the reasons I love YL is the start up. It is a Business Essentials Kit that costs \$29.95. We also recommend getting started with a product starter kit around \$165. It is very low start up costs.
How long does it take to make a profit? Are there fast start bonuses to help you make more initially?	AND you can make a profit in your very first month! (I did!) There is a fast start bonus that makes it easy to beef up those initial commission checks, before the residual income is built up. You earn 25% commission for the first three months after a client signs up.

### The Team You are Joining:

Questions to Ask	Young Living
Is the team you are joining active?	The answer to this question is crucial to your success. Do NOT simply choose the person who first introduced you to the product. This person is going to be your business partner and can truly make or break whether or not you succeed. Can they train you? Can they help you attain a huge vision? Interview a few people and have them interview you. I don't bring everyone who comes to me onto my team. We need to be a good fit.
Can they support you professionally to be as big as you want to be?	We have documents, flyers, educational teleclasses you can share with customers and so much more! I personally mentor my business builders as much as they want to be supported.

### Your Commitment:

Questions to Ask	Young Living
Do you have a sales minimum you must reach each month?	No, there is no minimum. You can also take breaks from the business.
Do you need to sign any contracts?	No, there is no commitment you need to make to be a commission-earning distributor.
What is your monthly overhead?	You and your "team" combined must reach 100pv each month to get paid (about \$100 in sales). That can come from you or the people you enroll. Frankly, I simply began to purchase all of my personal care products, household cleaners, etc from YL rather than Target. I easily reach 100pv+ in my personal purchases each month.

## **Have your own wholesale account with Young Living yet?**

### **Want to join our Young Living community?**

<https://www.youngliving.com/us/en/referral/1519043>

(Contact us directly if you have questions! We will personally help you!)

### **AND, if you want to become a Brand Partner with us:**

1. Click on this link: <https://www.youngliving.com/us/en/referral/1519043>
2. Click on "Company" in the upper, left-hand corner & then "Become a Brand Partner" in the drop down menu.
3. Scroll down to the "Business Essentials Kit" and add it to your cart.
4. As you checkout, you will be asked to Create an Account. As you complete it, the "Referral ID" should be 1519043.
5. Complete checkout and then let us know! We will get you set up with a Personal Mentor and get you started on training and finding products to help YOU!

### **Join our team and you receive:**

- FULL access to OilyU for YOU AND for the people you refer. You can use it to grow your business!
- Continued support, including a personal mentor to help you grow your business.
- Online training with live, online trainings and continuing education.
- Membership to an active Facebook community.
- Online educational resources with live virtual events, ebooks and more.
- Fun wellness challenges with giveaways.
- and more!

### **Seriously, what business does this?**

**And we do it with joy because we love to share oils and support you in getting the most out of your investment!**